



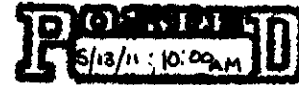
# Memorandum

TO: June Kall, Director of Purchasing *jschal*

FROM: *SSA* Stephen Shelton, Director of Maintenance

DATE: May 12, 2011

SUBJECT: Recommendation Letter 2011 for Bid #4999 Temporary Personnel Services - District Wide



After reviewing the documents submitted for the above mentioned bid, I am recommending that Tri-State Employment be the approved primary vendor for this bid and the alternates approved are Adecco, ADIL Business Systems, Inc., DES of Florida LLC, and Trojan Labor. The following vendors are the lowest apparent bidder who met all specifications outlined in the bid.

Should you have any questions or concerns, please contact my office at 617-1777, ext. 1818. Thank you for your attention to the bid information attached.

SS/edh

cc: Toni Hutto, Senior Account Clerk  
Roger Kesling, Operations Manager

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"Our Hands Keep Their Minds Working"  
Maintenance Department · 3420 West Tharpe Street · Suite 200 · Tallahassee, Florida 32303-1138  
(850) 617-1777 · Fax (850) 617-1789  
[www.leon.k12.fl.us](http://www.leon.k12.fl.us)

*"No person shall on the basis of gender, marital status, sexual orientation, race, religion, national origin, age, color or disability be denied employment, receipt of services, access to or participation in school activities or programs if qualified to receive such services, or otherwise be discriminated against or placed in a hostile environment in any educational program or activity including those receiving Federal financial assistance, except as provided by law."*

LCSB Bid # 4999-2012  
 Temporary Personnel Services – District Wide  
 Department: Maintenance / Opening Date: May 10, 2011 @ 10:00 a.m.

Item #	Position Title	Base Hrly Pay Rate	ADECCO		ADIL BUSINESS SYSTEMS, INC.		CARDINAL STAFFING SERVICES		COMPASS STAFFING SOLUTIONS		DES OF FLORIDA, LLC		I-TECH PERSONNEL	
			Firm (%) Markup	Bid Price @ Base Hrly Rate	Firm (%) Markup	Bid Price @ Base Hrly Rate	Firm (%) Markup	Bid Price @ Base Hrly Rate	Firm (%) Markup	Bid Price @ Base Hrly Rate	Firm (%) Markup	Bid Price @ Base Hrly Rate	Firm (%) Markup	Bid Price @ Base Hrly Rate
<b>ADMINISTRATIVE CATEGORY</b>														
1	Office Clerk	\$8.50	28.47%	\$10.92	19.74%	\$10.18	30%	\$11.05	1.38%	\$11.73	28.95%	\$10.96	39.67%	\$11.87
2	Receptionist	\$8.50	28.47%	\$10.92	19.74%	\$10.18	30%	\$11.05	1.38%	\$11.73	28.95%	\$10.96	39.67%	\$11.87
3	Clerical Assistant	\$9.43	28.47%	\$12.11	19.74%	\$11.29	30%	\$12.26	1.38%	\$13.01	28.95%	\$12.16	39.67%	\$13.59
4	Secretary	\$10.85	28.47%	\$13.94	19.74%	\$12.99	30%	\$14.11	1.38%	\$14.97	28.95%	\$13.99	39.67%	\$15.15
5	Executive Secretary	\$12.47	28.47%	\$16.02	19.74%	\$14.93	30%	\$16.21	1.40%	\$17.50	28.95%	\$16.08	39.67%	\$17.42
<b>FINANCE AND ACCOUNTING CATEGORY</b>														
6	Account Clerk	\$10.85	28.47%	\$13.94	19.74%	\$12.99	30%	\$14.11	1.40%	\$15.19	28.95%	\$13.99	39.67%	\$15.15
7	Budget Mgt. Analyst	\$18.97	28.47%	\$24.37	19.74%	\$22.71	No Bid	No Bid	1.43%	\$27.13	24.95%	\$23.70	39.67%	\$26.50
<b>MANAGEMENT AND ADMINISTRATION CATEGORY</b>														
8	Construction/Maintenance Project Coordinator	\$18.40	28.47%	\$23.64	19.74%	\$22.03	No Bid	No Bid	1.43%	\$26.31	24.95%	\$22.99	39.67%	\$25.70
9	Project Manager	\$18.97	28.47%	\$24.37	19.74%	\$22.71	No Bid	No Bid	1.43%	\$27.13	24.95%	\$23.70	39.67%	\$26.50
10	Coordinator	\$21.81	28.47%	\$28.02	19.74%	\$26.12	No Bid	No Bid	1.50%	\$32.72	24.95%	\$27.25	39.67%	\$30.46
10 (a)	Director <i>(additional negotiated position 8/29/12)</i>	\$26.29												
<b>INFORMATION TECHNOLOGY CATEGORY</b>														
11	Data Entry Operator	\$8.50	28.47%	\$10.92	19.74%	\$10.18	30%	\$11.05	1.38%	\$11.73	No Bid	No Bid	39.67%	\$11.87
12	Computer Operator	\$12.47	28.47%	\$16.02	19.74%	\$14.93	No Bid	No Bid	1.43%	\$17.83	28.95%	\$16.08	39.67%	\$17.42
13	Computer Support Technician	\$12.47	28.47%	\$16.02	19.74%	\$14.93	No Bid	No Bid	1.43%	\$17.83	28.95%	\$16.08	39.67%	\$17.42
14	Computer Programmer	\$16.49	28.47%	\$21.18	19.74%	\$19.75	No Bid	No Bid	1.50%	\$24.74	24.95%	\$20.60	39.67%	\$23.03
15	Computer Systems Analyst	\$18.40	28.47%	\$23.64	19.74%	\$22.03	No Bid	No Bid	1.50%	\$27.60	24.95%	\$22.99	39.67%	\$25.70
16	Distributed Systems Analyst	\$18.40	28.47%	\$23.64	19.74%	\$22.03	No Bid	No Bid	1.50%	\$27.60	24.95%	\$22.99	39.67%	\$25.70
<b>NUTRITION SERVICES CATEGORY</b>														
17	Food Service Worker	\$8.50	No Bid	No Bid	19.74%	\$10.18	No Bid	No Bid	1.53%	\$12.16	No Bid	No Bid	49.65%	\$12.72
<b>SKILLED/TRADES WORKER CATEGORY</b>														
18	Electrician	\$13.91	38.18%	\$19.22	19.74%	\$16.66	No Bid	No Bid	1.50%	\$20.87	No Bid	No Bid	63.80%	\$22.78
19	Electronic Technician	\$14.34	38.18%	\$19.81	19.74%	\$17.17	No Bid	No Bid	1.50%	\$21.51	No Bid	No Bid	63.80%	\$23.49

LCSB Bid # 4999-2012

Temporary Personnel Services – District Wide

Department: Maintenance / Opening Date: May 10, 2011 @ 10:00 a.m.

Item #	Position Title	Base Hrly Pay Rate	ADECCO		ADIL BUSINESS SYSTEMS, INC.		CARDINAL STAFFING SERVICES		COMPASS STAFFING SOLUTIONS		DES OF FLORIDA, LLC		I-TECH PERSONNEL	
			Firm (%) Markup	Bid Price @ Base Hrly Rate	Firm (%) Markup	Bid Price @ Base Hrly Rate	Firm (%) Markup	Bid Price @ Base Hrly Rate	Firm (%) Markup	Bid Price @ Base Hrly Rate	Firm (%) Markup	Bid Price @ Base Hrly Rate	Firm (%) Markup	Bid Price @ Base Hrly Rate
20	Painter	\$14.34	38.18%	\$19.81	19.74%	\$17.17	No Bid	No Bid	1.50%	\$21.51	No Bid	No Bid	63.80%	\$23.49
21	HVAC Mechanic	\$14.34	38.18%	\$19.81	19.74%	\$17.17	No Bid	No Bid	1.50%	\$21.51	No Bid	No Bid	63.80%	\$23.49
22	Equipment Operator	\$14.34	38.18%	\$19.81	19.74%	\$17.17	No Bid	No Bid	1.50%	\$21.51	No Bid	No Bid	63.80%	\$23.49
<b>MAINTENANCE/LOGISTICS AND DISTRIBUTION WORKER CATEGORY</b>														
23	Maintenance Worker	\$8.50	38.18%	\$11.75	19.74%	\$10.18	No Bid	No Bid	1.43%	\$12.16	No Bid	No Bid	49.65%	\$12.72
24	Assistant Painter	\$8.50	38.18%	\$11.75	19.74%	\$10.18	No Bid	No Bid	1.43%	\$12.16	No Bid	No Bid	49.65%	\$12.72
25	Custodian	\$8.50	38.18%	\$11.75	19.74%	\$10.18	No Bid	No Bid	1.43%	\$12.16	No Bid	No Bid	49.65%	\$12.72
26	Courier	\$8.50	38.18%	\$11.75	19.74%	\$10.18	No Bid	No Bid	1.43%	\$12.16	No Bid	No Bid	49.65%	\$12.72
27(a)	Laborer <i>(additional negotiated position 7-11-11)</i>	\$12.47	38.18%	\$17.23	19.74%	\$14.93								
27(b)	Laborer <i>(additional negotiated position 10-24-11)</i>	\$8.50	38.18%	\$11.75	19.74%	\$10.18								

LCSB Bid # 4999-2012

Temporary Personnel Services - District Wide

Department: Maintenance /Opening Date: May 10, 2011 @ 10:00 a.m.

Item #	Position Title	Base Hrly Pay Rate	KELLY SERVICES		LABOR READY SOUTHEAST, INC.		MDT PERSONNEL		TEMPORARY PERSONNEL SOLUTIONS		TRI-STATE EMPLOYMENT		TROJAN LABOR	
			Firm (%) Markup	Bid Price @ Base Hrly Rate	Firm (%) Markup	Bid Price @ Base Hrly Rate	Firm (%) Markup	Bid Price @ Base Hrly Rate	Firm (%) Markup	Bid Price @ Base Hrly Rate	Firm (%) Markup	Bid Price @ Base Hrly Rate	Firm (%) Markup	Bid Price @ Base Hrly Rate
<b>ADMINISTRATIVE CATEGORY</b>														
1	Office Clerk	\$8.50	1.315%	\$11.18	60%	\$13.60	No Bid	No Bid	31%	\$11.14	21.95%	\$10.37	26%	\$10.71
2	Receptionist	\$8.50	1.315%	\$11.18	60%	\$13.60	No Bid	No Bid	31%	\$11.14	21.95%	\$10.37	26%	\$10.71
3	Clerical Assistant	\$9.43	1.315%	\$12.40	60%	\$15.09	No Bid	No Bid	31%	\$12.35	21.95%	\$11.47	26%	\$11.88
4	Secretary	\$10.85	1.315%	\$14.27	60%	\$17.36	No Bid	No Bid	31%	\$14.21	21.95%	\$13.23	26%	\$13.67
5	Executive Secretary	\$12.47	1.315%	\$16.40	60%	\$19.95	No Bid	No Bid	31%	\$16.34	21.95%	\$15.20	26%	\$15.71
<b>FINANCE AND ACCOUNTING CATEGORY</b>														
6	Account Clerk	\$10.85	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	31%	\$14.21	21.95%	\$13.23	26%	\$13.67
7	Budget Mgt. Analyst	\$18.97	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	35%	\$25.61	21.95%	\$23.13	No Bid	No Bid
<b>MANAGEMENT AND ADMINISTRATION CATEGORY</b>														
8	Construction/Maintenance Project Coordinator	\$18.40	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	33%	\$24.47	21.95%	\$22.43	26%	\$23.18
9	Project Manager	\$18.97	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	35%	\$25.61	21.95%	\$23.13	26%	\$23.90
10	Coordinator	\$21.81	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	35%	\$29.44	21.95%	\$26.67	26%	\$27.48
10 (a)	Director <i>(additional negotiated position 8/29/12)</i>	\$26.29									21.95%	\$32.06		
<b>INFORMATION TECHNOLOGY CATEGORY</b>														
11	Data Entry Operator	\$8.50	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	31%	\$11.14	21.95%	\$10.37	26%	\$10.71
12	Computer Operator	\$12.47	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	31%	\$16.34	21.95%	\$15.20	26%	\$15.71
13	Computer Support Technician	\$12.47	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	31%	\$16.34	21.95%	\$15.20	26%	\$15.71
14	Computer Programmer	\$16.49	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	31%	\$21.60	21.95%	\$20.07	26%	\$15.71
15	Computer Systems Analyst	\$18.40	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	32%	\$24.29	21.95%	\$22.43	26%	\$23.18
16	Distributed Systems Analyst	\$18.40	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	32%	\$24.29	21.95%	\$22.43	26%	\$23.18
<b>NUTRITION SERVICES CATEGORY</b>														
17	Food Service Worker	\$8.50	No Bid	No Bid	75%	\$14.88	50%	\$12.75	34%	\$11.39	21.95%	\$10.37	24%	\$10.54
<b>SKILLED/TRADES WORKER CATEGORY</b>														
18	Electrician	\$13.91	No Bid	No Bid	95%	\$27.12	50%	\$20.87	35%	\$18.78	23.23%	\$17.14	26%	\$17.53
19	Electronic Technician	\$14.34	No Bid	No Bid	95%	\$27.96	50%	\$21.51	35%	\$19.36	23.23%	\$17.14	26%	\$18.07

LCSB Bid # 4999-2012

Temporary Personnel Services - District Wide

Department: Maintenance /Opening Date: May 10, 2011 @ 10:00 a.m.

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			Firm (%) Markup	Bid Price @ Base Hrly Rate	Firm (%) Markup	Bid Price @ Base Hrly Rate	Firm (%) Markup	Bid Price @ Base Hrly Rate	Firm (%) Markup	Bid Price@ Base Hrly Rate	Firm (%) Markup	Bid Price@ Base Hrly Rate	Firm (%) Markup	Bid Price@ Base Hrly Rate
20	Painter	\$14.34	No Bid	No Bid	95%	\$27.96	50%	\$21.51	35%	\$19.36	23.23%	\$17.14	26%	\$18.07
21	HVAC Mechanic	\$14.34	No Bid	No Bid	95%	\$27.96	50%	\$21.51	35%	\$19.36	23.23%	\$17.14	26%	\$18.07
22	Equipment Operator	\$14.34	No Bid	No Bid	95%	\$27.96	50%	\$21.51	35%	\$19.36	23.23%	\$17.14	26%	\$18.07
<b>MAINTENANCE/LOGISTICS AND DISTRIBUTION WORKER CATEGORY</b>														
23	Maintenance Worker	\$8.50	No Bid	No Bid	75%	\$14.88	50%	\$12.75	35%	\$11.48	22.72%	\$10.43	24%	\$10.54
24	Assistant Painter	\$8.50	No Bid	No Bid	75%	\$14.88	50%	\$12.75	35%	\$11.48	22.72%	\$10.43	26%	\$10.71
25	Custodian	\$8.50	No Bid	No Bid	75%	\$14.88	50%	\$12.75	36%	\$11.56	22.72%	\$10.43	24%	\$10.54
26	Courier	\$8.50	No Bid	No Bid	No Bid	No Bid	50%	\$12.75	32%	\$11.22	22.72%	\$10.43	26%	\$10.71
27(a)	Laborer (Additional negotiated position 7-11-11)	\$12.47									22.72%	\$15.30	26%	\$15.71
27(b)	Laborer (Additional negotiated position 10-24-11)	\$8.50									22.72%	\$10.43	26%	\$10.71

*Failure To File A Protest Within The Time Prescribed In Section 120.57, F.S., Shall Constitute A Waiver Of Proceedings Under Chapter 120, F.S. And Board Policy 6.09." Offers From The Vendors Listed Herein Are The Only Offers Received Timely As Of The Above Opening Date And Time. All Other Offers Submitted In Response To This Solicitation, If Any, Are Hereby Rejected As Late."*

Opened By: June Kail

Date: May 10, 2011

Recorded By: Martharine Jones

Date: May 10, 2011